

ANNUAL REPORT 2015

ABOUT US

State Schools' Relief is a not for profit charity that supports the needs of disadvantaged government schools students by assisting them with new school uniforms and footwear.

Providing new shoes and uniforms to a child experiencing extreme disadvantage provides considerable benefit. Our simple and practical service ensures that students in Victoria can attend school in warmth and comfort with a greater sense of belonging and self esteem; enhancing their educational prospects and opportunities for connecting with their school community.

VALUES

- Unity** – Working together to support every young person
- Equality** – Supporting equal life chance and access to opportunity for all young people
- Dignity** – Making sure that every young person is able to participate with the same pride and dignity as their peers
- Belonging** – Fostering a sense of participation, inclusion and belonging to their school community

LIFE MEMBERS

Ralph Francione
Alan Pinkerton
Ray Addicoat

OUR HISTORY

State Schools' Relief was founded in 1930 during the great depression, by Anton Vroland a Head Teacher from Elsternwick State School. On June 12 1930, Anton Vroland organised a meeting with fellow teachers and principals who were concerned about the students living in the barges along the Yarra and huts around the Dudley Flat tip. At the conclusion of this meeting, the State Schools' Relief committee was formed to undertake any relief possible to Victorian students.

The problem of poverty, neglect, family illness, abuse, homelessness, refugee status and natural disasters continue to pose an affect for too many families.

State Schools Relief is unique; no other Australian State has a similar organization. Our service promotes each child's dignity because the service is run anonymously through the schools.

It would be almost impossible to find a State School, no matter how prosperous, which has not had a least one student who has received assistance from us in the past 85 years. The importance of our work and the thousands of students we help each year ensures that they feel included and valued. It provides everyone, regardless of background, with the opportunity to participate fully in schooling.

Education is the main way out of poverty and this pathway must remain open to every child.

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PATRON MESSAGE

State Schools’ Relief (SSR) continues to provide invaluable support to children in Victorian government schools to ensure they are able to receive all the benefits from their education, on the basis of their need, not on the basis of their wealth. The work that SSR does portrays the very best characteristics of the Victorian and Australian approach to equality of opportunity and I know that the work of SSR is as important today as it was 85 years ago when their work began. To provide

students with assistance in the most confidential manner for help with the most basic of needs, such as school shoes, is truly commendable service and I congratulate SSR for their continued service to the Victorian community.

The Hon Alex Chernov AO QC
Governor of Victoria

PRESIDENT’S MESSAGE

This year has been a breakout year for State Schools’ Relief with the decision by the Andrews Government to provide \$15.6 million over the next four years to enable us to greatly increase the scope and quantity of support we provide to disadvantaged children attending state schools.

State Schools’ Relief’s journey of change and transition will be greatly enhanced as we continue to develop our strategic planning and management capacity to deliver services at greater levels to a much larger number of students.

In this context it is also critical to ensure that we continue to maximise our fundraising and work actively with our schools, sponsors and individual contributors to make sure that fundraising continues to be a core component of our activity.

As part of the boards ongoing change processes this year major changes were made to our service delivery model. The co-payment model has been reduced while direct delivery of clothes and shoes to students via their schools has been substantially enhanced. This has generally meant that we have been able to operate on a lower cost per unit basis, our service has been more timely and the amount of outstanding co-payments substantially reduced.

Our planning has also involved the creation of our own clothing label Student’s Choice and the imminent relocation to new headquarters in Dandenong to an office/warehouse complex.

All our sub committees have continued to work actively, particularly Audit and Risk which under the leadership of Rommie Redlich has developed a comprehensive and accountable risk management system for State Schools’ Relief.

The Marketing sub committee is chaired by Maria Shearn and has the task of ensuring that fundraising, particularly from schools, continues to remain a priority. Our corporate fundraising has been particularly successful mainly through our involvement with the City of Dandenong’s golf day.

Christine Stewart and Ralph Francione continued to provide the impetus for organisational modernisation through their work on the Rules Committee aimed at keeping our rules and governance processes up to date.

The Sustainability sub committee has also been created to consider our future planning.

The State Schools’ Relief executive meets monthly and is responsible for the governance, strategic decision making and financial accountability of the organisations between Board meetings.

Last year State Schools’ Relief appointed a new CEO, Stephen Iles, and since his appointment he has been instrumental in driving the new directions of State Schools’ Relief while maintaining the focus on our core business. Stephen has worked tirelessly to ensure that our systems and processes are continually improving. Stephen has also been a great advocate for the work of State Schools’ Relief and has put us on the map as one of Victorias leading organisations working in social justice for disadvantaged people. Stephen is very well supported by the staff of State Schools’ Relief and I thank each and every one for their hard work and dedication. Specific thanks are due to Val Marshall and Pam Williams for their work with schools and students. Both are highly regarded for their customer service and the care and attention they give to their clients.

The State Schools’ Relief Board this year welcomed on Robyn Wilson representing the Association of Business Managers, Judi Benney representing the Victorian Association of Secondary Principals and Dean Mann from the Department of Education, while Tony Collins and Keri Langes resigned and Kate Fenby is on long term leave from the board. The Board is now at full strength and is well positioned to lead the organisation to meet future growth and challenges. I thank all my fellow Board members for their support and guidance over the past 12 months.

State Schools’ Relief cannot do the work it does without the support of our sponsors. Our ongoing support from the Department of Education is irreplaceable whilst support from our major sponsors, The Australian Schools Canteen Association, bankmecu, Victorian Teachers Mutual Bank and The Australian Education Union effectively facilitates our efforts to provide support to a large number of students in Victorian state schools.

On behalf of the Board I thank all donors, large and small, to the SSR cause.

The future for State Schools’ Relief is bright. In an environment of growing demand we have many challenges and changes to manage. However because of our systems and procedures and the quality of our Board and staff we are very well placed to successfully continue to grow and develop State Schools’ Relief into its 86th year and beyond.

Barry Smith
President

CEO MESSAGE

2015 has been a year of tremendous change, achievement and growth for State Schools’ Relief. Two major changes have transformed the organisation, significant revenue growth and dramatic cost control in the face of major external challenges. These challenges arise from the elimination of the Education Maintenance Allowance previously paid to low income parents as well as the continuing job losses in Victoria’s manufacturing sector.

The \$15.6m commitment from the Victorian Government will have a transformative effect on the scale and impact of our efforts to tackle disadvantage and drive participation in Victoria’s government schools.

State Schools’ Relief has successfully trialled and implemented a new strategy of direct fulfilment of clothing and footwear under our new Student’s Choice label that has collapsed the cost of rapid expansion. In 2015 a 27 percent increase in applications resulted in 1 percent increase in cost. This compares well with 2014 where 18 percent growth in applications resulted in a 60 percent cost increase.

I am aware of the tremendous support enjoyed by State Schools’ Relief from a wide range of essential stakeholders that have enabled these wholesale changes. Without their continued interest and commitment to tackling disadvantage, the work of State Schools’ Relief would simply not be possible. I would like to formally acknowledge this commitment.

School communities

School communities continue to drive the success of State Schools’ Relief with fundraising for disadvantaged students in schools is of particular note. Established by principals and teachers, State Schools’ Relief continues to be sustained by Victorian educators.

Staff and volunteers

I am especially thankful for the support and dedication of State Schools’ Relief staff, in particular Val Marshall and Pam Williams. We have welcomed Brian Macharia during the year to lead our finance team. They have supported the organisation’s work during a period of organisational change with professionalism. The implementation of the online application database has been a major achievement. A new workforce planning model that formally incorporates the tireless efforts of committed volunteers has been essential to our success in constraining costs. Thank you.

Board

The board has given me great support. I am particularly appreciative of the support and work of the President, Barry Smith. His committed leadership has ensured that strong governance and disciplined risk based decision making have guided the organisation through great changes. I thank each member for their work in the committees of the board. It is essential to our ongoing success.

Partners

State Schools’ Relief relies on a committed group of sponsors and donors to maintain our work. The support of the Australian Education Union, Victorian Principals’ Association and Victorian Association of State Secondary Principals all are essential in the work of State Schools’ Relief. The Department of Education and Training (DET) and bankmecu are tremendous sponsors. While Australian School Canteens Association and Victorian Teachers Mutual Bank are fantastic impact donors.

Financial Performance

I’m pleased to provide the following financial highlights:

- Operating profit amounted to \$15,455, an increase of 19% compared with the last financial year.
- Total expenses amounted to \$119,830, a reduction of 45% compared with last financial year
- Cash at bank \$1.03m, up 4% compared to last financial year
- Total assets increased 5% compared with last financial year to \$1.22m
- Total equity \$1.08m, an increase of 1% compared with last financial year

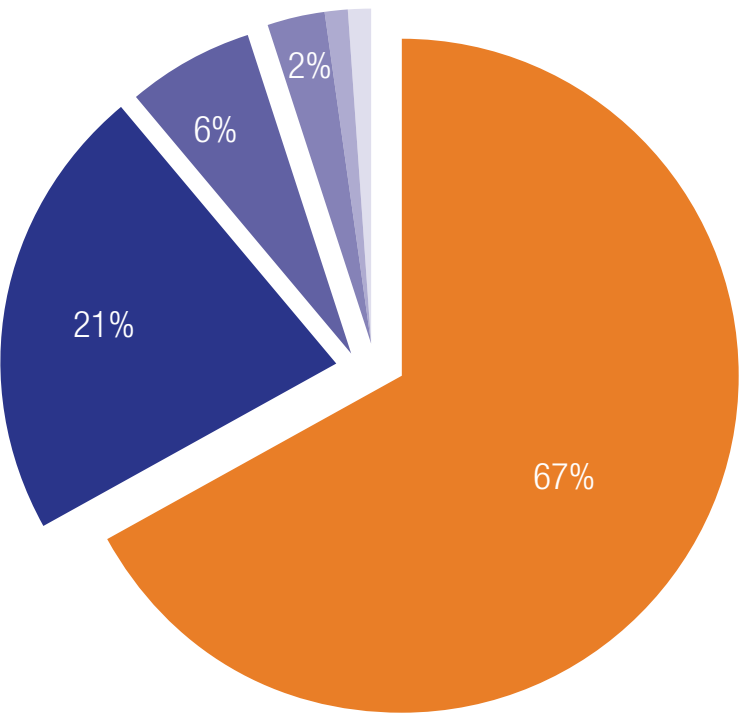
Challenges

The successful approach in dealing with the removal of the Education Maintenance Allowance (EMA) is essential in dealing with the elimination of the Australian Government’s *School Kids Bonus*. This payment is made to low income households with children enrolled at school. The impact of its removal will be even greater and is scheduled to cease in July 2016.

State Schools’ Relief expects that many of these children will be reliant on State Schools’ Relief in 2016 for clothing and footwear as a result.

Stephen Iles
Chief Executive Officer

THE CHALLENGE



67%

DEMAND DUE TO FINANCIAL HARDSHIP.

21%

APPLICATIONS FROM REFUGEE STUDENTS

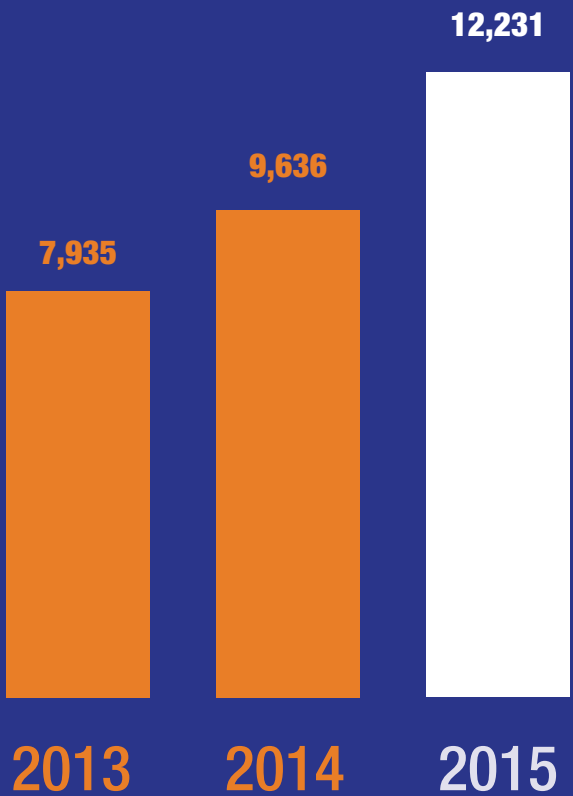
6%

APPLICATIONS FROM STUDENTS WITH AN INDIGENOUS OR TORRES STRAIT ISLAND BACKGROUND

2%

APPLICATIONS RESULTING FROM FAMILY VIOLENCE

APPLICATIONS FOR ASSISTANCE



REDUCTION IN EXPENSES

-45%

27%

INCREASE IN APPLICATIONS CORRESPONDING TO 1% INCREASE IN TOTAL COSTS

HOW WE CREATE VALUE

SOCIAL RETURN ON INVESTMENT – FOR EVERY DOLLAR INVESTED IN STATE SCHOOLS’ RELIEF, THERE IS

\$6.78

RETURNED TO THE COMMUNITY

SOCIAL IMPACT

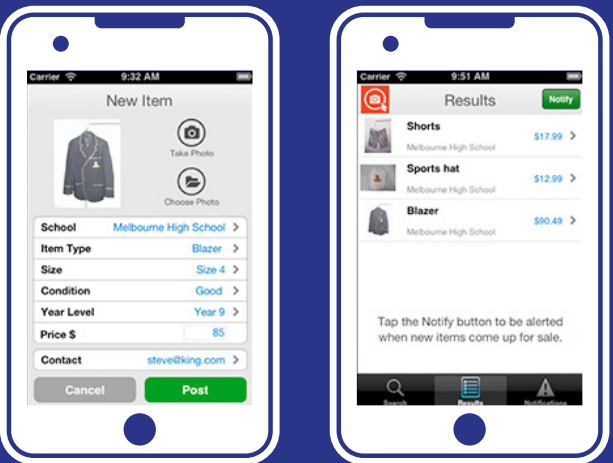
Direct impact on Secondary School retention.
Broader impact:

- Increase in salary potential
- Increase in taxes paid
- Reduced social welfare reliance
- Employment
- Productivity contribution
- Reduced crime rate

REDUCING COSTS TO FAMILIES

Second hand purchase app:

clk2sell SNAP CLICK SELL



Offering Students choice brand:
State Schools’ Relief pilot, supporting 75% more students with 115% more items at only 13% more cost.

CREATING A TRUSTED, RELIABLE, RESPONSIVE SERVICE

EXCEEDING

90%

BENCHMARK OF DELIVERY WITHIN 3 BUSINESS DAYS

Capability efficient and experienced to meet expanding demand

VICTORIAN GOVERNMENT COMMITMENT

\$15.6M

OVER THE NEXT 4 YEARS

HELPING STUDENTS PARTICIPATE IN SCHOOL



EYE TESTING – 250 SCHOOLS



TEXTBOOKS – BOOKS AND STATIONERY



CALCULATORS – EXPANSION OF SERVICE OFFERING



WORK BOOTS – EXPANSION OF SERVICE OFFERING



STUDENT’S CHOICE – SOCIAL ENTERPRISE SOURCING UNIFORMS

THE CHALLENGE

Increased demand:

Historically State Schools' Relief has provided shoes and uniforms for around 10,000 students each year. This financial year recorded a 27% increase in applications to 12,232 with 70% of these being submitted in 2015. A proportion of this increase has been attributed to the discontinued Education Maintenance Allowance (EMA) in 2015. 25% of families with children attending State Schools' received the EMA previously, corresponding to around 160,000 children in 2015. The partial replacement of this payment is the Victorian State Government grant State Schools' Relief secured for \$15.6m over 4 years, representing a benefit of \$20 per child. The average cost of each application to State Schools' Relief was \$120. Additionally, the School Kid's bonus of \$422 for Primary School students and \$842 for Secondary students will be discontinued in 2016, consequently a further increase in applications is expected.

OUR RESPONSE

Reducing the cost of growth:

State Schools' Relief recorded a 42% increase in costs of Student's Choice items, and 9% decrease in branded items. This corresponds to a total increase in cost of only 1% while providing our service to 25% more students. Providing an increasing proportion of Student's Choice clothing is a long term strategy for State Schools' Relief in order to continue to provide support to an increasing number of students.

Future income commitment:

State Schools' Relief has successfully facilitated a commitment from the Victorian Government of \$15.6m over the next 4 years. The will have a transformative effect on the scale and impact of our efforts.

Enhance recognition and engagement:

- Within schools
- External stakeholders

State Schools' Relief work with a range of stakeholders to provide a high quality service. Our staff liaise with State Schools across Victoria to ensure that our services are recognised and utilised by those in need. SSR also work with external stakeholders to continue providing high quality uniforms at the lowest possible cost to help students remain in school.

Utilise Student's Choice items:

One successful method of decreasing the average cost per child has been by working closely with Schools to provide our Student's Choice label uniforms and shoes where possible. High quality clothing is provided which closely resembles the branded items largely used by other students.

Increase Volunteers and in-kind support:

State Schools' Relief are proud to have a variety of volunteers assisting how possess a range of skills ranging from packing and sending packages to schools to accounting expertise. Through the financial year State Schools' Relief acquired the equivalent of 87 days unpaid voluntary work. Utilising the standard hourly rate used for volunteers of \$27.36 this equates to \$19,000 in kind assistance.

THIS FINANCIAL YEAR:

2 OUT OF EVERY 5 VICTORIAN STATE SCHOOLS UTILISED OUR SERVICE



1 IN 50 CHILDREN ATTENDING VICTORIAN STATE SCHOOLS HAVE BEEN PROVIDED WITH SUPPORT TO STAY IN SCHOOL



TOTAL COST OF GOODS AND EXPENSES INCREASED **1%** WHILE **27%** MORE CHILDREN WERE ASSISTED

\$120 IS THE AVERAGE COST TO CLOTHE A CHILD IN NEED

1 IN 10 VICTORIAN STATE SCHOOLS RAISED FUNDS TO SUPPORT STATE SCHOOLS' RELIEF



COMMUNITY FUNDRAISING INCREASED **3%** ON LAST YEAR

PAYROLL GIVING UP **5%** ON LAST FINANCIAL YEAR
5% DONATING \$20 OR MORE PER FORTNIGHT

\$1:\$6.78
FOR EVERY \$1 DONATED TO STATE SCHOOLS' RELIEF, A VALUE OF \$6.78 WAS RETURNED TO THE COMMUNITY

CLK2SELL SAVING PARENTS **50-70%** ON UNIFORM COSTS

HOW WE CREATE VALUE

Creating a Social Return on Investment:

State Schools' Relief commissioned Monash Business School to complete a report articulating the 'Social Return on Investment'. The report concluded that for every \$1 provided to State Schools' Relief, a value of \$6.78 was returned to the community. This figure is a conservative estimate given the difficult nature of qualifying such impacts. In summarising the methodology, the objective of Secondary School retention was the most direct method of calculation. This discounts the benefit derived from Primary School students supported which may have assisted attendance to this point. The following impacts were highlighted:

- Increase in salary potential
- Increase in taxes paid
- Reduced social welfare reliance
- Social and economic benefits of employment
- Productivity contribution
- Reduced crime rate

Reducing costs to Victorian families:

Offering Student's Choice - State Schools' Relief trial schools 75% more students with 115% more clothing at only 13% more cost. Second hand purchasing smartphone app – clk2sell is similar to eBay for buying and selling children's school uniforms. The pilot was launched September 2013, and in the financial year 2014-15 users saved an average 50-70% compared with retail price.

Creating a trusted, reliable, responsive service:

State Schools' Relief have a history of capacity, efficiency and experience to service demand. Currently, service level agreements of 90% delivery within 3 business days are being exceeded.

Continuing to help students remain at school by expanding our services:

School uniforms and shoes are crucial to school retention. After working with State Schools' Relief stakeholders other opportunities have been identified to continue this vision through pilot projects:

- Eye testing – In partnership with OPSM State Schools' Relief have engaged with 250 schools to ensure students have access to glasses where required.
- Books and stationery – As stated in the State Government media release advising of the \$15.6 million grant to State Schools' Relief, services will be expanding to provide books and stationery.
- Work boots – This pilot has been running since April 2015, to provide VCAL students with work boots so that they can participate in their studies. From April 2015 to June 2015 30 pairs of boots were provided to the value of \$600.
- Calculators – Scientific calculators are utilised by Year 11 and 12 students. They are a significant cost to families of the student retailing over \$200.

CAPTURING THE VOICE OF OUR STAKEHOLDERS

State Schools’ Relief has many generous supporters who kindly make tax deductible donations through their payroll each fortnight. Here’s why:

“ Every time I see the look of relief on a parents face when we suggest sourcing uniform from State Schools’ Relief and then the look of joy on the children’s faces when the parcel arrives, I know that supporting this cause directly improves children’s lives. It is done quietly, with no fuss and allows the children to feel part of the school without standing out due to their family background. ”

- Staff member, Dandenong Primary School

“ State Schools’ Relief allows children to maintain their dignity regardless of background, family situation or unexpected life events. The students can remain in school and participate in their education on an even platform relative to their peers. ”

- Steven Fernando, Beveridge Primary School



L–R: Kasee, Hollie and Zoe from Invergordon Primary School

“They make it so that kids can lead better lives.”
- Kasee

“It helps kids that have been through tough times like bushfires, floods and droughts.”
- Hollie

“It helps kids in need.”
- Zoe

Invergordon Primary School has a current enrolment of 8 students. We have an out of uniform day each term and each child is asked to donate a gold coin to a charity chosen by our Leadership Team.



McKinnon's 24/7 Relay Challenge

Community spirit thrived at McKinnon’s 24/7 Relay Challenge. Parents, staff, students and community members working together to bring about such a successful event, 148 teams of 7 students and staff walked or ran for 24 hours.

EVENTS

State Schools’ Relief Public Lecture

State Schools’ Relief Public Lecture recognises the role of Government education in tackling disadvantage. This year’s inaugural State Schools’ Relief public lecture series was hosted by Monash Business School, featuring David Gillespie as the key note speaker. Pictured is State Schools’ Relief CEO Stephen Iles.



Annual Golf Day

This year’s Annual Golf Day was proudly sponsored by Higgins, and hosted on 16th March 2015 at the Southern Golf Club. On the day, players were fortunate enough to have a PGA Professional running golf clinics simultaneously to improve their skills. If you would like details about the next Golf Day scheduled 7th March 2016 please contact State Schools’ Relief contact@ssr.net.au

SCHOOL DONATIONS PER CHILD

We would like to say thank you to the Schools, Junior School councils, teachers, Principals and Student Representative Council Committees for the fundraising support for the thousands of Victorian children unable to afford basic necessities such as school uniforms and footwear. This financial year 251 schools donated a total of \$202,258.

Almost 15% of State Schools across Victoria donate to State Schools' Relief. This comes in many forms, from out of School Uniform Days, Schools asking parents to round up their school fees to the amazing efforts of McKinnon Secondary College and their 24 Hour Relay.

This financial year, 20% of schools donating to State Schools' Relief donated \$2 or more per child, corresponding to more than 50% of the total amount donated.

Donation per Student	Number of Schools	Donation Amount
More than \$10	1	\$ 45,400
\$5-\$10	8	\$ 15,923
\$2-\$5	40	\$ 44,461
\$1-\$2	82	\$ 56,046
Less than \$1	120	\$ 40,426
Grand Total	251	\$202,258

This is the first year we’ve listed the Schools’ by donation amount per child. The reason for this is to highlight the generous donations from schools in an equitable measure as smaller schools are amazingly generous supporters too!

Can’t find your school? Please contact your Business Manager to discuss, or feel free to contact us at State Schools’ Relief contact@ssr.net.au

MORE THAN \$10

McKinnon Secondary College

\$5-\$10

Cobram Special Developmental School
East Bentleigh Primary School
Elphinstone Primary School
Gleneagles Secondary College
Great Ryrie Primary School
Katunga South Primary School
Lake Charm Primary School
Surrey Hills Primary School

\$2-\$5

Airly Primary School
Albert Park Primary School
Ashwood School
Aurora School
Balnarring Primary School
Beaumaris Primary School
Bendigo Special Developmental School
Boneo Primary School
Burwood Heights Primary School
Carranballac P-9 College
Chatham Primary School
Colac Specialist School
Colac West Primary School
Dandenong North Primary School
Deer Park West Primary School
Drouin West Primary School
Elwood College
Flowerdale Primary School

Frankston East Primary School
Gordon Primary School
Greensborough College
Invergordon Primary School
Jamieson Primary School
Lynbrook Primary School
Melton Specialist School
Minyip Primary School
Mitcham Primary School
Moonee Ponds Central School
Mornington Secondary College
Newmerella Primary School
Newstead Primary School
Orchard Grove Primary School
Sale College
Somerville Rise Primary School
St Albans Primary School
Victoria University Secondary College
Wallarano Primary School
Warringa Park School
Willmott Park Primary School
Wodonga High School

\$1-\$2

Albany Rise Primary School
Albion Primary School
Alphington Primary School
Altona Meadows Primary School
Altona North Primary School
Antonio Park Primary School
Aspendale Gardens Primary School
Aspendale Primary School
Auburn High School

Avondale Primary School
Ballam Park Primary School
Balwyn High School
Bass Valley Primary School
Bell Primary School
Brentwood Secondary College
Brunswick South West Primary School
Bundoora Secondary College
Clarinda Primary School
Concord School
Courtenay Gardens Primary School
Cranbourne South Primary School
Cranbourne West Primary School
Doncaster Gardens Primary School
Drouin Secondary College
Flemington Primary School
Fountain Gate Secondary College
Furlong Park School For Deaf Children
Glenhuntly Primary School
Glenroy Central Primary School
Healesville High School
James Cook Primary School
Laburnum Primary School
Lake Boga Primary School
Lalor Gardens Primary School
Lalor North Primary School
Leongatha Primary School
Lilydale Primary School
Lockwood Primary School
Macleod College
Maffra Primary School
Maiden Gully Primary School
Manor Lakes P-12 College

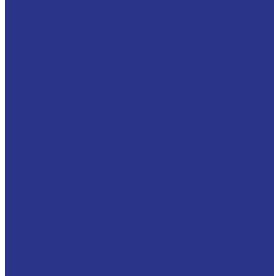
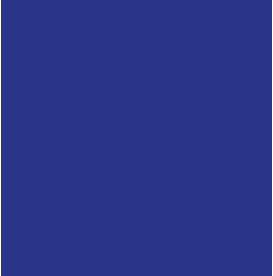
McClelland College
Meerlieu Primary School (closed 2015)
Mentone Park Primary School
Merriang Special Developmental School
Morang South Primary School
Mornington Park Primary School
Mount Alexander College
Mount Clear Primary School
Mount Ridley College P-12
Mount View Primary School
Mount Waverley Secondary College
Murrumbeena Primary School
Newport Gardens Primary School
Park Ridge Primary School
Parkdale Primary School
Parkmore Primary School
Point Cook P-9 College
Portland North Primary School
Portland South Primary School
Quarry Hill Primary School
Reservoir High School
Roberts McCubbin Primary School
Rolling Hills Primary School
Rosebud Secondary College
Sassafras Primary School
Somerville Primary School
St Albans East Primary School
St Albans North Primary School
St Albans Secondary College
Staughton College
Tarneit Senior College
Tawonga Primary School
Taylors Lakes Secondary College
Templestowe Heights Primary School
Tucker Road Primary School
Warrandyte High School
Wattle Park Primary School
Wembley Primary School
Western English Language School
Whitehorse Primary School

LESS THAN \$1

Albanvale Primary School
Araluen Primary School
Ashwood College
Baringa School
Baringa Special School
Bayside P-12 College - Paisley Campus
Beaumaris North Primary School
Bellaire Primary School
Belvedere Park Primary School
Benalla P-12 College
Bonbeach Primary School
Boronia Heights Primary School
Box Hill High School
Braybrook College
Brighton Primary School
Camelot Rise Primary School
Camp Hill Primary School

Camperdown College
Canterbury Girls Secondary College
Carnegie Primary School
Caulfield South Primary School
Chelsea Primary School
Churchill North Primary School
Coatesville Primary School
Coburg Special Developmental School
Colac Primary School
Copperfield College
Copperfield College - Sydenham Junior Campus
Craigieburn South Primary School
Croxton Special School
East Doncaster Secondary College
Eastern Ranges School
Edithvale Primary School
Epping Views Primary School
Euroa Primary School
Findon Primary School
Footscray West Primary School
Fountain Gate Primary School
Geelong High School
Golden Square Primary School
Heatherhill Primary School
Heathmont College
Heidelberg Primary School
Hume Central Secondary College
Hume Valley School
Ivanhoe Primary School
Jells Park Primary School
John Monash Science School
Kalinda Primary School
Katandra West Primary School
Kensington Primary School
Keysborough Primary School
Kurunjang Secondary College
Lara Secondary College
Livingstone Primary School
Lyndale Greens Primary School
Lyndale Secondary College
Lyndhurst Primary School
Marnebek School Cranbourne
Maryborough Education Centre
Mentone Primary School
Merri Creek Primary School
Mill Park Heights Primary School
Mill Park Primary School
Millwarra Primary School
Monbulk College
Morwell Park Primary School
Mount Erin Secondary College
Movelleville Primary School
Narre Warren South P-12 College
Newcomb Secondary College
Noble Park Primary School
Noble Park Secondary College
North Melbourne Primary School
Northcote High School

Nossal High School
Nyora Primary School
Oakleigh Primary School
Ormond Primary School
Pakenham Consolidated School
Panton Hill Primary School
Pascoe Vale Primary School
Rangebank Primary School
Reservoir Views Primary School
Ringwood North Primary School
Rosehill Secondary College
Rowville Primary School
Rowville Secondary College
Sandringham East Primary School
Seabrook Primary School
Seaford North Primary School
Springvale Rise Primary School
St Georges Road Primary School
St Kilda Primary School
Strathaird Primary School
Sunbury & Macedon Ranges Specialist School
Sunbury West Primary School
Sunshine College
Swan Hill North Primary School
Sydenham - Hillside Primary School
Taylors Hill Primary School
Templeton Primary School
The Lakes South Morang P-9 School
Thornbury High School
Traralgon (Liddiard Road) Primary School
Tyabb Primary School
Tyabb Railway Station Primary School
Vermont Primary School
Wantirna College
Warragul Regional College
Wedge Park Primary School
Western Port Secondary College
Westmeadows Primary School
White Hills Primary School
William Ruthven Primary School
William Ruthven Secondary College
Williamstown North Primary School
Wilmot Road Primary School Shepparton
Wyndham Park Primary School
Yarra Hills Secondary College



DIRECTOR PROFILES AND MEETING ATTENDANCE

Our Board members

The direction and strategy of State Schools’ Relief is overseen by a Board of Directors.

Barry Smith, President

B.A, Dip. Ed , GAICD.
Elected member.

Barry has had a varied career as a teacher, teacher union official, government adviser and business owner.

Christine Stewart, Vice President

B. Accounting, Dip. Primary Education.
Represents Australian Education Union.

Christine has been a secondary teacher for over 20 years, including roles as Student Welfare Coordinator.

Ralph Francione

B.A. (Melb) B.Ed (Melb) M.Ed.Admin (UNE).
Elected member.

Ralph has a wealth of experience as teacher, Principal, Inspector of Schools, Senior Administrator (Dept. of Education) and Chairman of State Curriculum Committees.

Rommie Redlich

Adv.D. Fin Planning, Adv Dip. Banking & Accounting.
Elected member.

Experience in Senior roles in large Corporate Companies specialising in Financial Planning and Superannuation.

Tony Ross.

M. Ed. Admin, Dip Ed.
Elected member.

Tony has held many senior positions in education, is a Board member of Bendigo Bank and Vice President of Pakenham Living Learning Centre.

Judith Benney

B.A (with Honours) and Dip. Ed (La Trobe University) Master in School Leadership (Monash University).
Elected member.

Judi has had a variety of experience as a principal in the northern and eastern regions, in both secondary and primary settings.

John Hurley

B.A. Commerce, B. Ed, Cert Counselling & Psychotherapy.
Elected member.

Principal for 33 years in State Schools, working across 14 different schools.

Peter Clifton

D. T (Prim), B.Ed.(Deakin),Grad.Dip.Ed Admin, M.Ed. (Monash).
Represents the Victorian Principals Association (VPA).

An experienced Principal, Peter works extensively with networks and outside agencies to generate profile and funds for State Schools’ Relief.

Maria Shearn

M. Student Welfare, Grad Dip. of Multicultural Education, Dip. Ed.
Represents Australian Education Union – Primary.

Maria has over 30 years experience in Victorian Government Schools.

Des Prucell

D. General Insurance, Dip. Fin Services (Insurance Broking).
Elected member.

Des has many years experience in Senior Management roles both in insurance broking and underwriting.

Esther Wood

T.P.T.C.; B. Ed, Grad Dip.Special Education.
Elected member.

Member of VPA for 20 years, member of Principal Class for 21 years.
Recipient of Principal of the Year Award 2014, Order of Australia Medal 2015.

Wilma Culton

B. Ed, M. Ed.
Elected member.

Currently Principal of Serpell Primary School in Templestowe. Special interest in International Education, International standards and accreditation of schools with a strong focus on development of students with a positive contribution as global citizens.

Robyn Wilson

Dip. Bus. Admin.
Coopted member.

Robyn has worked for 15 years as a business manager. Representative for the Association of Business Managers in Victorian State Schools.
Robyn replaced Chris Grieg.

Dean Mann

B.A, Grad Dip. Educational Psychology.
Representative Department of Education member.

Dean is Acting Regional Director South Eastern Region with the Department Education and Training.

Kate Fenby

Elected member.

Kate has many years experience working in Communications, Public Relations and Marketing.

Tony Collins

Elected member.
Resigned.

Tony offers a wealth of business experience.

Kerri Langes

Coopted member.
Resigned.

Kerry has experience as a Business Development Manager, and now runs her own Marketing Consultancy company.

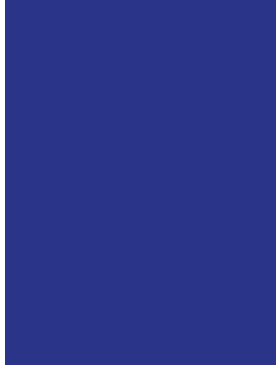
Chris Greig

Elected member.
Resigned.

Chris joined the board having replaced Lind Lee, President of the Association of Business Managers in Victorian Schools.

Board attendance

Member Name	Member status	#Meetings Attended (some members joined through the year)
Benney, J.	New	1/2
Clifton, P.	Current	7/8
Collins, A.	Resigned	2/2
Culton, W.	Current	6/8
Fenby, K.	Current	4/8
Francione, R.	Current	8/8
Greig, C.	Resigned	1/2
Hurley, J.	Current	8/8
Langes, K.	Resigned	2/6
Mann, D.	Current	4/6
Purcell, D.	Current	5/8
Redlich, R.	Current	8/8
Ross, A.	Current	7/8
Shearn, M.	Current	7/8
Smith, B.	Current	8/8
Stewart, C.	Current	7/8
Wilson, R.	Current	2/2
Wood, E.	New	7/8



FINANCIAL PERFORMANCE

This financial report is an extract from the audited financial statements of State Schools' Relief.

The financial year 2014-15 was very busy for State Schools' Relief. The reduction in financial assistance for many families with children studying in Victorian State Schools has resulted in an increase in applications. Increasing costs of branded clothing and footwear continues to be a challenge, which is being tackled by various methods including providing an increasing number of Student's Choice items to students.

Financial highlights:

- Operating profit amounted to \$15,455, an increase of 19% compared with the previous financial year.
- Total expenses amounted to \$119,830, a reduction of 45% compared with the previous financial year
- Cash at bank \$1.03m, up 4% compared to previous financial year
- Total assets increased 5% compared with previous financial year to \$1.22m
- Total equity \$1.08m, an increase of 1% compared with previous financial year

The Financial Report has been audited by Shepard Webster and O'Neill Audit Pty Ltd who have advised the report is in accordance with the Associations Incorporation Reform Act 2012

If you would like to request a copy of the complete audited 2015 financial statement please call 03 9575 7900 or email contact@ssr.net.au

Statement of Financial Position

	\$ 2015	\$ 2014
Cash at Bank		
Trade and other receivables	\$1,032,619	\$ 989,817
Inventories	\$ 5,993	\$ -
Other Assets	\$ 104,628	\$ 52,357
Total Current Assets	\$ 11,664	\$ 38,865
Non-current Assets	\$1,154,904	\$1,081,039
Financial Assets		
Plant and Equipment	\$ 15	\$ 15
Intangible Assets	\$ 43,523	\$ 48,359
Total non-current Assets	\$ 24,030	\$ 30,025
Total Assets	\$ 67,568	\$ 78,399
Current Liabilities	\$1,222,472	\$1,159,438
Trade and other payables		
Income in advance	\$ 101,118	\$ 89,903
Total current liabilities	\$ 36,364	\$ -
Total Liabilities	\$ 137,482	\$ 89,903
Net assets	\$ 137,482	\$ 89,903
Retained earnings		
Equity	\$1,084,990	\$1,069,535
Equity	\$1,084,994	\$1,069,535

TOTAL ASSETS
\$1,22M
+5% COMPARED WITH THE LAST FINANCIAL YEAR

TOTAL EXPENSES

\$119K

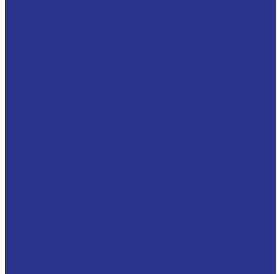
-45% COMPARED WITH LAST FINANCIAL YEAR

Statement of Profit and Loss

	\$ 2015	\$ 2014
Revenue from continuing operations		
Corporate Donations	\$ 197,013	\$ 206,000
Community Fundraising	\$ 426,760	\$ 416,010
Grants	\$ 128,000	\$ 209,500
Interest Recieved	\$ 24,574	\$ 33,420
Other Income	\$ 86	\$ -
Total Revenue	\$ 776,433	\$ 864,930
Less cost of Goods		
Clothing and Footwear	\$ 164,955	\$ 116,337
Orders	\$ 458,812	\$ 502,579
Freight	\$ 17,381	\$ 14,325
Total Cost of Goods	\$ 641,148	\$ 633,241
Less Expenses		
Administration	\$ 51,829	\$ 74,946
Fundraising	\$ 33,885	\$ 13,425
Philanthropic	\$ 30,500	\$ 30,460
Planning Our Future	\$ -	\$ 92,250
Travel	\$ 156	\$ 3,008
Occupancy	\$ 3,460	\$ 4,561
Total Expenses	\$ 119,830	\$ 218,650
Surplus/(deficit) before tax	\$ 15,455	\$ 13,039
Income tax Expense	\$ -	\$ -
Other Comprehensive Income	\$ -	\$ -
Total Comprehensive Income	\$ 15,455	\$ 13,039

Statement of Cash Flows

	\$ 2015	\$ 2014
Cash flows from operating activities		
Receipts from operations	\$ 782,230	\$ 831,510
Payments to suppliers	-\$ 761,152	-\$ 904,518
Interest received	\$ 24,574	\$ 33,420
Net cash provided by operating activities	\$ 45,652	-\$ 39,588
Cash flows from investing activities		
Payment for property, plant and equipment	\$ -	-\$ 2,770
Payment for intangible assets	-\$ 2,850	-\$ 10,225
Net cash used in investing activities	-\$ 2,850	-\$ 12,995
Net increase/(decrease) in cash held	\$ 42,802	-\$ 52,583
Cash and cash equivalents at beginning of year	\$ 989,817	\$ 1,042,400
Cash and cash equivalents at end of year	\$ 1,032,619	\$ 989,817



HOW YOU CAN HELP & CORPORATE SUPPORT THANKS

Fundraising and Partnerships

Individuals, Partner organisations and Schools support Young Victorians in need, with the funding of footwear and clothing for children. Our supporters understand the necessity of such investment to sustain change, and become involved in myriad of ways such as providing donations, participating in fundraising events, or by connecting with us at many levels through integrated partnerships.

With the support of our generous donors, State Schools' Relief continues to work towards ensuring the wellbeing of Victorian students by removing barriers to their participation in school and supporting their success in education.

Thank you to our corporate sponsors, supporters and donors.

Principle sponsor



Corporate sponsor



Corporate donors



Philanthropic supporters

City of Casey
Commonwealth Bank Staff Foundation
The Riddiford Trust
William Angliss Victorian Charitable Fund

Inkind supporters



How you can help:

The important work of State Schools' Relief requires your support.
All donations over \$2 are tax deductible.

Individuals:

Online by credit card at www.ssr.net.au

Mail cheques to 1/8 Johnston Crt Dandenong South Victoria 3175

Direct deposit BSB 063 553 Account 1011 2203

Bequests please contact State Schools' Relief for an information pack

Annual Golf Day

Player and sponsor packages are available.
Please contact State Schools' Relief for details.

Schools

School based fundraising is the backbone of State Schools' Relief capacity.

Back to School – term 1
Winter Warmer – terms 2 & 3
Anti Poverty Week – term 4

State Schools' Relief can customise free advertising and promotional material to support your initiative.

Staff

Join our increasing number of supporters through salary sacrifice payroll giving

Volunteering

State Schools' Relief relies on volunteers across the state to support our important work in schools and in our head office.

If you would like to join our team of enthusiastic volunteers, please contact State Schools' Relief for more information.

State Schools' Relief Inc

ABN 77 455 214 193

Fundraiser registration 9740.12

1/8 Johnston Court
Dandenong

South Victoria 3175

Phone: (03) 8769 8400

Email: contact@ssr.net.au