



STATE
SCHOOLS'
RELIEF

*Confidence
to connect*



Annual Report 2016

Celebrating 86 Years of Service



About Us

State Schools' Relief is a not for profit charity that supports the needs of disadvantaged government schools students by assisting them with new school uniforms, footwear and educational resources at a time of vulnerability.

Providing new shoes and uniforms to a child experiencing extreme disadvantage provides considerable benefit. Our simple and practical service ensures that students in Victoria can attend school in warmth and comfort with a greater sense of belonging and self-esteem; enhancing their educational prospects and opportunities for connecting with their school community.

Values

UNITY

Working together to support every young person.

EQUALITY

Supporting equal life chance and access to opportunity for all young people.

DIGNITY

Making sure that every young person is able to participate with the same pride and dignity as their peers.

BELONGING

Fostering a sense of participation, inclusion and belonging to their school community.



Our History

State Schools' Relief was founded in 1930 during the great depression, by Anton Vroland a Head Teacher from Elsternwick State School. On June 12 1930, Anton Vroland organised a meeting with fellow teachers and principals who were concerned about the students living in the barges along the Yarra and huts around the Dudley Flat tip. At the conclusion of this meeting, the State Schools' Relief Committee was formed to undertake any relief possible to Victorian students.

The problem of poverty, neglect, family illness, abuse, homelessness and natural disasters continue to pose an affect for too many families.

State Schools Relief is unique; no other Australian State has a similar organisation. Our service promotes each child's dignity because the service is run anonymously through the schools.

It would be almost impossible to find a State School, no matter how prosperous, that has not had at least one student who has received assistance from us in the past 86 years. The importance of our work and the thousands of students we help each year ensures that they feel included and valued. It provides everyone, regardless of background, with the opportunity to participate fully in schooling.

Education is the main way out of poverty and this pathway must remain open to every child.

Life Members

Ralph Francione, Alan Pinkerton and Ray Addicoat



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Ambassador Message

The Andrews State Government is committed to breaking the link between disadvantage and achievement and the assistance State Schools' Relief provides to Victorian families is a key part of this.

For 86 years State Schools' Relief has worked with government schools to provide uniforms and shoes to families in need so that families don't have to worry about whether they can afford a uniform for their child.

Disadvantage should never be a barrier to getting a great education. State Schools' Relief is helping break down that barrier, making sure more Victorian children fully participate in education and get the best chance to reach their full potential.

Ms Sonya Kilkenny

Member of Carrum

State Schools' Relief Ambassador

President's Report

State Schools' Relief has had unprecedented growth for the period 2015/2016.

In that time State Schools Relief assisted 38,000 students in state schools with 144,000 items at a cost of five million dollars. The provision of support to state schools students and their parents and carers is a significant contribution to student wellbeing. The financial support of the Victorian State Governments has enabled this huge increase on the past support to around 10,000 students.

At the same time, State Schools Relief developed and delivered a range of innovative and exciting programs aimed to assist more students to participate in school. These programs included the Prep and Year 7 programs for children qualifying under the Camps, Sport and Excursions Fund, the provision of work boots for VET in Schools students, the graphing calculator program supported by Bank Australia, the Glasses for Kids program and the continued development of the Student Choice label.

The development of the Student Choice label has also enabled State Schools Relief to begin selling uniforms and shoes to schools, and is the forerunner of the development of our own social enterprise business aimed to be a school uniform provider. Profits will be returned to the day to day operation of State Schools Relief.

All this would not have been possible without the support of the State Governments financial contribution which has facilitated the move to more appropriate facilities in Dandenong. Also the development of a sophisticated warehousing and distribution system with the assistance of Toyota Australia. The employment of more staff to enable improved service delivery capacity and more developed policies and procedures to ensure financial and governance control and transparency.

At the Board level, we have continued to focus on strategic and business development, and ensuring that we have the highest levels of financial and governance accountability

In the next period one of our main Board challenges is to arrest the decline in fundraising that comes from schools. In the past, contributions from schools has contributed to around 50% of our fundraising activity but in the last 12 months has, for a number of reasons, declined sharply. If it continues, this will create issues for our long term sustainability and impact on the support we are able to provide to students in schools.

Board sub committees continue to play an important role in our development. This year we created the Remuneration sub committee which is responsible for all employment issues, including the transition of public service staff to direct employment by the State Schools Relief Board.

The Audit and Risk sub committee has been split into Finance and Risk so as to ensure a more focused approach to those critical tasks of State Schools' Relief activity.

I would like to thank the sub committee convenors Rommie Redlich, Robyn Wilson, Chris Stewart and Maria Shearn for the work and effort put into making the sub committees effective, and to all Board members for their contribution to the work of the sub committees and the board.

I would like to thank retiring Board member Des Purcell whose contribution, particularly in the development of risk policies, has been immense. Thank you also to Peter Clifton for his many years service to State Schools' Relief and his great contribution to our marketing activity.

State Schools Relief has been able to grow, develop and provide great customer service primarily because of the work of staff. The organisation now has distinct management, finance operations, marketing and warehouse staff and is ably led by CEO Stephen Iles who continues to be a powerhouse of ideas and strategic advance.

On behalf of the Board I would like to thank all staff for their work and effort in ensuring the success of State Schools Relief and thereby ensuring support to disadvantaged children attending Victorian State Schools.

State Schools Relief cannot do its work without the support of sponsors and I would like to thank all sponsors and donors, large and small, who give to the State Schools Relief cause.

Particular thanks are due to the Department of Education and Training, the Australian Schools Canteen Association, Bank Australia, Victorian Teachers Mutual Bank and the Australian Education Union for their financial contributions.

The success of State Schools Relief is due to the sum of its constituent parts, staff, board, stakeholders, schools and students. Our continued work together to support our objective of support to disadvantaged students in Victorian Government schools is critical to ensuring the longevity of that success.



Barry Smith

President

CEO's Message

Execution and implementation have been the major points of focus for 2016. The \$15.6m commitment from the Victorian Government has transformed our efforts to tackle disadvantage and drive participation in Victoria's government schools. In 2013 SSR dressed approximately 7,500 children in a single year. During December 2015 SSR dressed that many in single month.

Implementation at such scale would not have been possible without the assistance of Toyota. Their pro bono commitment to best practice process improvement and the introduction of lean thinking have transformed our impact by eliminating waste through a commitment to continually finding new ways to solve problems, all at a human scale.

Student's Choice label has continued to deliver dramatic cost reduction to SSR's work. The introduction of a full range of high quality, low cost shoes has been a major milestone. The expansion of Student Choice product lines caused SSR to relocate to a warehouse in Dandenong South. The support of the Department of Education in this is particularly noteworthy.

I am aware of the tremendous support enjoyed by SSR from a wide range of essential stakeholders that have enabled these wholesale changes. Without their continued interest and commitment to tackling disadvantage, the work of State Schools' Relief (SSR) would simply not be possible. I would like to formally acknowledge this commitment.

School communities

School communities continue to drive the success of SSR with fundraising for disadvantaged students in schools is of particular note. Established by principals and teachers, SSR continues to be sustained by Victorian educators.

Staff and volunteers

I am especially thankful for the support and dedication of SSR staff, in particular Val Marshall and Pam Williams, both of whom have served SSR for ten years. The tireless efforts of committed volunteers have been essential to our success and growth. Thank you.

Board

The board has given me great support. I am particularly appreciative of the support and work of the President, Barry Smith. He has supported the growth of SSR and the development of a strong performance based business model. I thank each member for their work in the committees of the board. Governance has been an essential element to our success.

Partners

SSR is particularly appreciative of the work the City of Greater Dandenong has undertaken in supporting our work with disadvantaged children. In addition to hosting the annual Take a Swing for Charity golf day and directing the funds raised to SSR, they introduced SSR to Toyota. This is an outstanding example of the role government can play in facilitating the links between the local manufacturing industry and the important place based work of charities in the community.

SSR relies on a committed group of sponsors and donors to maintain our work. The support of the Australian Education Union, Victorian Principals' Association and Victorian Association of State Secondary Principals all are essential in the work of SSR. The Department of Education and Training (DET) and Bank Australia are tremendous sponsors. While Australian School Canteens Association and Victorian Teachers Mutual Bank are fantastic impact donors.

Challenges

The successful approach in dealing with the removal of the Education Maintenance Allowance (EMA) is essential in dealing with the elimination of the Australian Government's School Kids Bonus. This payment is made to low income households with children enrolled at school. The impact of its removal will be even greater and is scheduled to cease in July 2016.

SSR expects that many of these children will be reliant on SSR in 2017 for clothing and footwear as a result.



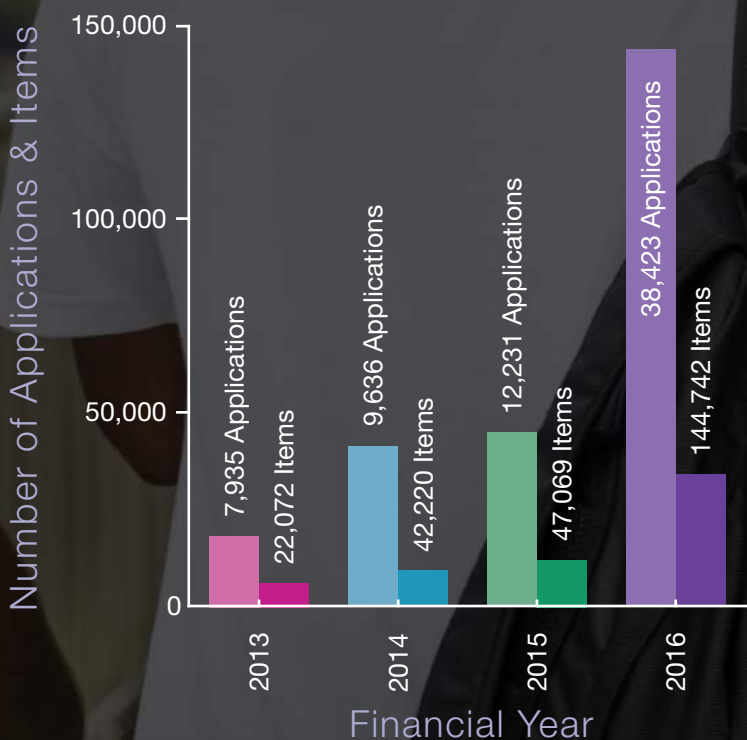
Stephen Iles

Chief Executive Officer

Having a uniform, looking like everyone else, ensures all students feel included and valued.

It provides everyone, regardless of background, with the opportunity to participate fully in schooling.

Total Applications



Charity

23,085

Eligibility

Year 7 CSEF Package

9,295

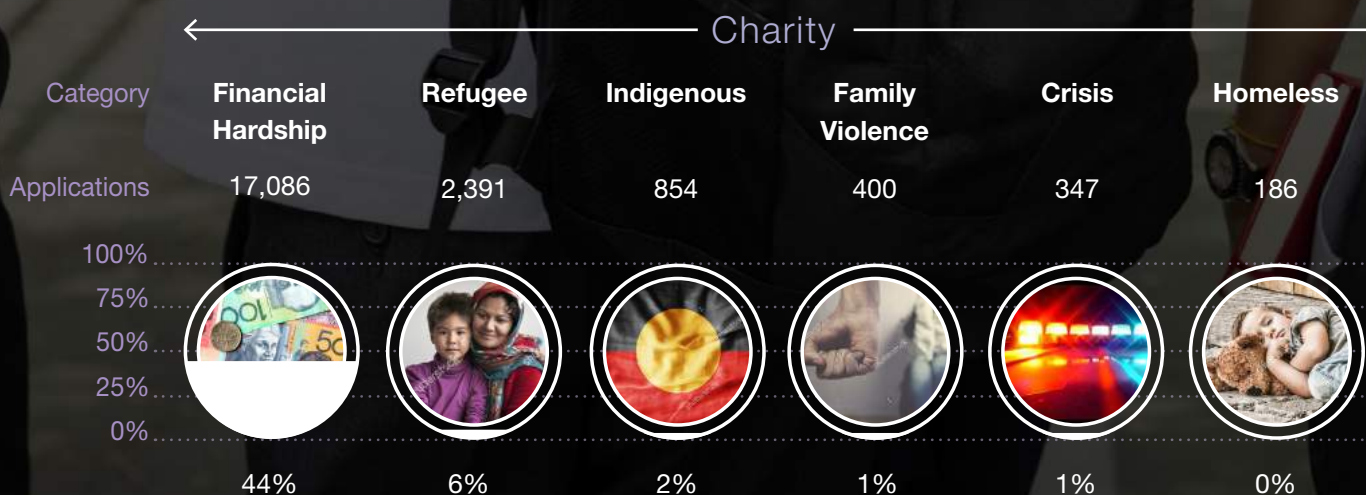
Prep CSEF Package

5,809

Drought Relief

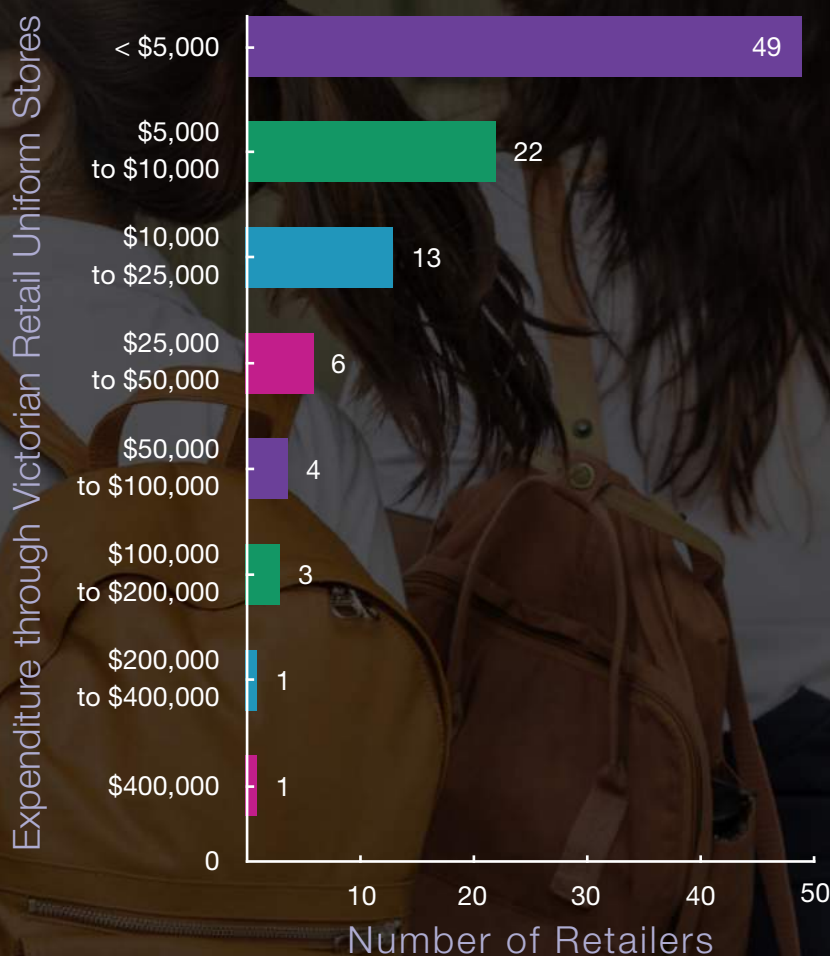
1,690

Categories FY2015-16



Supporting Victorian small business through local expenditure in retail uniform Stores.

Retail Expenditure



Statistics

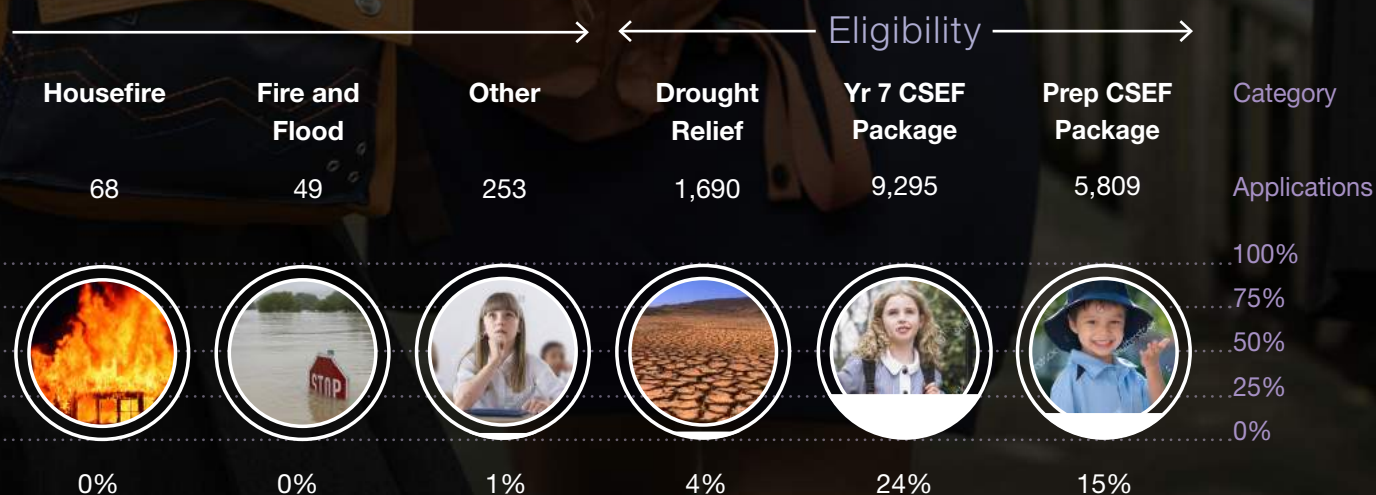
101
Suppliers

5%
Reduction
in suppliers due to industry
mergers and acquisitions

31 New
Suppliers

\$2.1M
Total Spend

434%
Increase
in spending compared
with last year



The Challenge

INCREASED DEMAND:

Historically State Schools' Relief has fulfilled around 10,000 applications for shoes and uniforms each year. This financial year recorded a remarkable 212% increase in applications to 38,189. This significant increase in assistance has been largely driven by the inclusion of eligibility based assistance for Prep and Year 7 students who are eligible for the Camps, Sports and Excursion Fund. These students were automatically eligible for a subsidised uniform package.

Applications for financial assistance more than doubled compared to the previous financial year. This increase has been attributed to the discontinued Education Maintenance Allowance (EMA) in 2015. 25% of families with children attending State Schools' received the payment previously, corresponding to around 160,000 children in 2015.

Additionally, the School Kid's bonus of \$422 for Primary School students and \$842 for Secondary students was discontinued in July 2016, consequently a further increase in applications is expected. The partial replacement of this payment is the Victorian State Government grant State Schools' Relief secured for \$15.6m over 4 years, representing a benefit of \$20 per child. The average cost of each application to State Schools' Relief was \$142, up from \$120 last financial year.

This Finan

61%

Primary Schools

+

94%

Secondary Schools

+

88%

P-12 Schools
utilised our services



\$142

is the average cost
of support per child

cial Year:

524%

Total cost of goods
and expenses
increased



while

212%

more applications
processed



344%

productivity improvement
by implementing changes
through Toyota Partnership

Our Response

FUTURE INCOME COMMITMENT:

State Schools' Relief has successfully facilitated a commitment from the Victorian Government of \$15.6m over 4 years. They will have a transformative effect on the scale and impact of our efforts.

INCREASES PRODUCT RANGE:

The core business is to get children in the school gate, ensuring they have a school uniform and shoes. Building on this, we now offer an extended range of products to assist success in school:

- Eye testing - a foundation partnership has been established with The University of Melbourne and The Victorian Government State Schools' Relief have engaged with 250 schools to ensure students have access to glasses where required.
- Work boots - Vet in Schools students require work boots
- Calculators - Graphing Calculators are utilised by Year 11 and 12 students. They are a significant cost to families of the student retailing over \$200.
- Stationery - thank you to Target for donated stationery for Primary School students.

IMPLEMENTATION OF ELIGIBILITY BASED PACKAGES:

Historically, applications for support has been made directly from the Schools where the child's family has a health care card or where the school deems the student in need.

In 2015, State Schools' Relief released its first eligibility based packages. Any child enrolled in Prep or Year 7 in 2016 who was also registered for the Camps, Sports and Excursion Fund was also eligible for State Schools' Relief package which included basic uniform items needed to start school.

ENHANCE RECOGNITION AND ENGAGEMENT:

- Within schools
- External stakeholders

State Schools' Relief work with a range of stakeholders to provide a high quality service. Our staff liaise with State Schools across Victoria to ensure that our services are recognised and utilised by those in need. State Schools' Relief also work with external stakeholders to continue providing high quality uniforms at the lowest possible cost to help students remain in school.

DISTRIBUTING PHYSICAL ITEMS:

One successful method of decreasing the average cost per child has been by working closely with Schools to provide our wholesale label uniforms and shoes where possible. High quality clothing is provided which closely resembles the branded items largely used by other students.

INCREASE VOLUNTEERS:

State Schools' Relief are proud to have a variety of volunteers assisting who possess a range of skills ranging from packing and sending packages to schools to accounting expertise. Through the financial year State Schools' Relief acquired the equivalent of 121 days unpaid voluntary work. Utilising the standard hourly rate used for volunteers of \$27.36 this equates to \$24,829 in kind assistance.

PARTNERSHIPS:

Toyota

Toyota's years of manufacturing experience have taught them that small improvements can make a big difference, so for more than a decade they've shared their approach to help other organisations too. They believe sharing their ideas this way helps their partners stay competitive and preserve jobs and support more people in need — and that benefits us all.

State Schools' Relief has benefited greatly from Toyota's generosity. By applying concepts of the Toyota Production System to clothing distribution, the leadtime for picking and packing a student's order was reduced by 70% from 768 seconds to 234 seconds. The resulting 344% increase in productivity allows SSR to support an additional 32,000 students per annum.

A partnership has been established with Sport Victoria where State Schools' Relief manage Sports Victoria's funds in order to pass on the tax deductible status.

Find out more www.tssc.com.au/ssr.asp



1 in 10 Victorian State Schools raised funds to support State Schools' Relief



30%
increase in
in-kind revenue



Payroll giving up
15% on last
financial year,
18% donating
\$10 or more per
fortnight

Glasses for Kids

The Glasses for Kids program helps to break down barriers of poverty for children from vulnerable families and supports participation in education from the early years.

State Schools' Relief has constructed a coalition to provide the program, which will provide vision screening, testing and dispensing of corrective glasses, where medically necessary, for all Prep to Grade 3 students in the 250 most disadvantaged Victorian government schools. The foundation coalition consists of The University of Melbourne, OneSight and The Victorian Government. The program will run until June 2019.

Deakin University

State Schools' Relief has successfully fostered a partnership with Deakin University.

The School of Communication & Creative Arts, Faculty of Arts & Education has incorporated State Schools' Relief into their curriculum, allowing students to imbue their learning with a real life project rather than a fictional scenario. 6 ideas were presented in Semester 2 2015, with one campaign chosen Semester 1 2016, Topsy Turvy Week, which will be rolled out in October 2016.

REDUCING COSTS TO VICTORIAN FAMILIES:

Second hand purchasing smartphone app – clk2sell is similar to eBay for buying and selling children's school uniforms. The pilot was launched September 2013, users saved an average 50-70% compared with retail price.

In 2016, the program was extended to include textbooks and musical instruments.

CREATING A TRUSTED, RELIABLE, RESPONSIVE SERVICE:

State Schools' Relief have a history of capacity, efficiency and experience to service demand. Service level agreements of 90% delivery within 3 business days are being achieved.

StateSchools' Relief Annual Fundraiser.

topsy
turvy
day



Second hand
purchasing app
Click2Sell saving parents
50 – 70%
on uniform costs



Textbooks and musical
instruments now
available



Capturing the voice of our beneficiaries

“Thank you very much for all assistance with supplying uniforms to students at Newlands. They are going to be the best dressed students at school. It will be so great for their self confidence and their parents are very grateful for your assistance.”

From the Loveboard

“Jackie got her shoes today in the correct size and was so happy. I hadn't seen her smile so much all term. Thank you again!”

From the Loveboard

“I also write, with a tear in my eye, to especially thank State Schools Relief for the thoughtfulness and care that you displayed in sending a little present (the pencils and stationery items) to cheer Kynan up. When I had a look inside the box I was touched at your kindness and am sure that Kynan and his family will also be”

About SSR



State Schools' Relief has many generous supporters who kindly make tax deductible donations through their payroll each fortnight.

Here's why.

“ Having a school uniform, shoes, bag and books was so important to us. My parents were worried how they would be able to find the money for 5 new students. I think that the State School Relief is such a good thing for new students who have come from another country with not much money.”

State Schools' Relief assist many refugee families beginning their lives in Australia.

“ I have been teaching in Victorian primary schools for 30 years. I've seen the struggles and seen the effects of those struggles on the self esteem of the kids I teach. I want to help and with this contribution coming straight out of my pay each fortnight it's such an easy contribution to make, I won't even miss the \$20 a fortnight. Your school visit prompted me into action. Thank you.”

Christine Biggs

Mill Park Heights Primary School

School Donations per Child

We would like to say thank you to the Schools, Junior School councils, Teachers, Principals and Student Leadership Group Committees for the fundraising support for the thousands of Victorian children unable to afford basic necessities such as school uniforms and footwear. This financial year 194 schools donated a total of \$116,275.

Overall, 13% of State Schools across Victoria donated to State Schools' Relief. Funds were raised in various ways, from out of School Uniform Days and Schools asking parents to round up their school fees, to crazy hair days.

State Schools' Relief encourages schools to fundraise during Anti Poverty Week. Visit our website for further information:

www.ssr.net.au/schools/fundraising-ideas

Donation per Student	Number of Schools	Donation Amount
\$5-10	3	\$2,654
\$2-5	28	\$40,196
\$1-2	59	\$32,758
<\$1	104	\$36,686
Unknown	n/a	\$3,981
Grand Total	194	\$116,275.19

We've decided to report donations per child, as this highlights the generous donations from schools in an equitable measure as smaller schools are amazingly generous supporters too!

Can't find your school? Please contact your Business Manager to discuss, or feel free to contact us at State Schools' Relief:

contact@stateschoolsrelief.net.au



\$5 – 10

Le Page Primary School
Ormond Primary School
Yellingbo Primary School

\$2 – \$5

Axedale Primary School
Brighton Primary School
Buxton Primary School
Cairnlea Park Primary School
Cobram Special Developmental School
Colac Specialist School
Colac West Primary School
East Bentleigh Primary School
Eltham East Primary School
Frankston East Primary School
Gleneagles Secondary College
Great Ryrie Primary School
Lake Charm Primary School
Langley Primary School
Lynbrook Primary School
Macleod College
Manor Lakes P-12 College
Newport Gardens Primary School
Newstead Primary School
Orchard Grove Primary School
Pascoe Vale North Primary School
Ripponlea Primary School
South Geelong Primary School
South Oakleigh Secondary College
St Albans East Primary School
Traralgon College
Tyabb Railway Station Primary School
Valkstone Primary School

\$1 – \$2

Altona North Primary School
Ballam Park Primary School
Ballan Primary School
Bass Valley Primary School
Belmont Primary School
Belvedere Park Primary School
Boroondara Park Primary School
Bundalaguah Primary School
Burwood Heights Primary School
Camberwell Primary School
Caulfield Primary School
Chatham Primary School
Chiltern Primary School
Coburg Special Developmental School
Coimadai Primary School
Colac Primary School
Dandenong North Primary School
Drouin West Primary School
Edithvale Primary School
Eildon Primary School
Elsternwick Primary School
Elwood Primary School
Epping Views Primary School
Fawkner Secondary College
Glenhuntly Primary School
Hampton Park Secondary College
Healesville High School
Heathmont College
Hume Valley School
James Cook Primary School
Kensington Primary School
Knox Central Primary School

Knox Gardens Primary School
Kurunjang Secondary College
Maffra Primary School
Marnebek School Cranbourne
McClelland College
Mentone Primary School
Merriang Special Developmental School
Middle Park Primary School
Morang South Primary School
Morwell Primary School
Mullauna Secondary College
Nar Nar Goon Primary School
Nyora Primary School
Rowville Primary School
Sassafras Primary School
Somerville Primary School
Spring Parks Primary School
St Albans North Primary School
Stevensville Primary School
Sunbury College
Swinburne Senior Secondary College
Taylors Lakes Secondary College
Vermont Primary School
Warrandyte High School
Wembley Primary School
Werribee Primary School
Willmott Park Primary School

LESS THAN \$1

Albany Rise Primary School
Albion Primary School
Aldercourt Primary School
Altona Meadows Primary School
Araluen Primary School
Aspendale Gardens Primary School
Auburn High School
Bayswater Secondary College
Beaumaris Primary School
Bellaire Primary School
Bonbeach Primary School
Boronia K-12 college
Brighton Secondary College
Bundoora Primary School
Camp Hill Primary School
Campbellfield Heights Primary School
Canterbury Girls Secondary College
Carnegie Primary School
Carranballac P-9 College
Caulfield South Primary School
Chaffey Secondary College
Churchill North Primary School
Coatesville Primary School
Concord School
Copperfield College
Craigieburn South Primary School
Cranbourne South Primary School
Crib Point Primary School
Doncaster Secondary College
Eastbourne Primary School
Essendon East Keilor College
Essex Heights Primary School
Euroa Primary School
Footscray West Primary School
Furlong Park School for Deaf Children
Glen Eira College
Glen Waverley Secondary College
Hallam Primary School
Heidelberg Primary School
Highvale Secondary College
Hoppers Crossing Secondary College

Horsham West Primary School
Hume Central College
Ivanhoe Primary School
John Monash Science School
Kalinda Primary School
Kananook Primary School
Keilor Views Primary School
Kent Park Primary School
Keysborough Primary School
Korumburra Primary School
Lalor North Primary School
Lalor North Secondary College
Lalor Secondary College
Lancaster Primary School
Laverton P-12 College
Lyndale Greens Primary School
Lyndale Secondary College
Lyndhurst Primary School
Maramba Primary School
Metung Primary School
Mill Park Primary School
Millwarra Primary School
Monbulk College
Mont Albert Primary School
Montmorency Secondary College
Montrose Primary School
Mooroopna Secondary College
Mount Erin Secondary College
Mount View Primary School
Murrumbeena Primary School
Nanneella Estate Primary School
Nossal High School
Orrvale Primary School
Overport Primary School
Point Cook P-9 College
Poowong Consolidated School
Rosehill Secondary College
Sandringham East Primary School
Seabrook Primary School
Seaford Park Primary School
Somerville Rise Primary School
Somerville Secondary College
St Albans Secondary College
Staughton College
Strathaird Primary School
Sunshine College - West Sunshine Campus
Sydenham - Hillside Primary School
Tate Street Primary School Geelong
Templestowe Valley Primary School
The Lakes South Morang P-9 School
Thornbury High School
Timbarra P-9 College
Toongabbie Primary School
Truganina South Primary School
Tyabb Primary School
Victoria University Secondary College
Wangaratta District Specialist School
Wantirna College
Warburton Primary School
Wattle Park Primary School
Westburn Primary School
Wheelers Hill Secondary College
Wilmot Road Primary School
Shepparton

Our Board Members

The direction and strategy of State Schools' Relief is overseen by a Board of Directors.

Barry Smith, President

B.A., Dip. Ed, GAICD.

Elected member.

Barry has had a varied career as a teacher, teacher union official, government adviser and business owner.

Christine Stewart, Vice President

B. Accounting, Dip. Ed.

Represents Australian Education Union (Secondary)

Christine has been a secondary teacher for over 20 years, including roles as Student Welfare Coordinator.

Ralph Francione

B.A., B. Ed, M. Ed. Admin.

Elected member.

Ralph has a wealth of experience as teacher, Principal, Inspector of Schools, Senior Administrator (Dept. of Education) and Chairman of State Curriculum Committees.

Rommie Redlich

Adv.Dip. Financial Planning,

Adv.Dip. Banking & Accounting.

Elected member.

Experience in Senior roles in large Corporate Companies specialising in Financial Planning and Superannuation.

Tony Ross

M. Ed. Admin, Dip. Ed.

Elected member.

Tony has held many senior positions in education, is a Board member of Bendigo Bank and Vice President of Pakenham Living Learning Centre.

Judith Benney

B.A (with Honours), Dip. Ed.

Master in School Leadership.

Judi has had a variety of experience as a principal in the northern and eastern regions, in both secondary and primary settings.

John Hurley

B.A. Commerce, B. Ed, Certificate Counselling & Psychotherapy.

Elected member.

Principal for 33 years in State Schools, working across 14 different schools.

Robyn Wilson

D. Bus. Admin.

Association of Business Managers in Victorian State Schools.

Robyn has worked for 16 years as a business manager. Representative for the Association of Business Managers in Victorian State Schools.

Maria Shearn

M. Student Welfare, Grad Dip.

Multicultural Education, Dip. Ed.

Represents Australian Education Union (Primary).

Maria has over 30 years' experience in Victorian Government Schools.

Des Purcell

Dip. General Insurance, Dip. Fin Services (Insurance Broking).

Represents School Governance Australia.

Des has many years' experience in Senior Management roles both in insurance broking and underwriting.

Esther Wood

T.P.T.C.; B. Ed, Grad Dip.

Special Education.

Elected member.

Member of VPA for over 20 years, member of Principal Class for 21 years. Recipient of Principal of the Year Award 2014, Order of Australia Medal 2015.

Wilma Culton

B. Ed, M. Ed.

Elected member.

Currently Principal of Serpell Primary School in Templestowe. Special interest in International Education, International standards and accreditation of schools with a strong focus on development of students with a positive contribution as global citizens.

BOARD ATTENDANCE

Board Member Name	Meetings Attended*
Barry Smith	5 out of 8
Cheryl Osborne	4 out of 4
Christine Stewart	6 out of 8
Des Purcell	3 out of 8
Esther Wood	5 out of 8
John Hurley	6 out of 8
Judith Benney	5 out of 8
Kate Fenby	4 out of 8
Lailani Landeryou	3 out of 5
Maria Shearn	7 out of 8
Peter Clifton	5 out of 5
Ralph Francione	6 out of 8
Robyn Wilson	4 out of 8
Rommie Redlich	6 out of 8
Tony Ross	6 out of 8
Wilma Culton	4 out of 8

*Some members joined through the year.

Cheryle Osborne

Dip. Teach (Primary), B. Ed, M. EPA, M. EPI, PhD

Represents the Victorian Principals Association (VPA)

Replaced Peter Clifton.

Cheryle has over 30 years' experience in Victorian Government schools and is currently Principal of Aspendale Gardens Primary School. Cheryle has been a member of the VPA for 19 years and a VPA Board Member for the past 10 years.

Kate Fenby

B. Communications, Adv. Dip. Business.

Elected member.

Kate has many years' experience working in Communications, Public Relations and Marketing.

Leilani Landeryou

Elected member.

Represents Parents Victoria

Parents Victoria representative, School Councillor and Parent Club President at her children's primary school. Leilani is a passionate advocate for equity and access to education.

Peter Clifton

D. T (Primary), B. Ed., Grad. Dip. Ed Admin, M. Ed.

Represents the Victorian Principals Association.

Replaced by Cheryl Osbourne.

An experienced Principal, Peter works extensively with networks and outside agencies to generate profile and funds for State Schools' Relief.

Events

STATE SCHOOLS' RELIEF GOLF DAY

The Annual Golf Day fundraiser was held 21st March 2016 at the Southern Golf Club. The 70 lucky players had a perfect day for the 18 rounds of golf, followed by an auction to help raise funds for disadvantaged Victorian State School students. To register for the 2017 event please contact our office.

Photo: State Schools' Relief Golf Day, 21st March 2016 Southern Golf Club Keysborough



SEBN DONATION

The City of Greater Dandenong through its business networking unit SEBN (South East Business Networks), together with key corporate sponsors, holds an annual afternoon of golf followed by dinner and charity auction to raise funds for local beneficiaries. This year, State Schools' Relief was the beneficiary of this generosity. We sincerely thank SEBN for their support.

Photo L-R: Tyrone Landsman (Future Metals Recycling), Robert Anson (Norden Conversions), Ryan Murphy (Clublinks), Nirad Shah (KPJ Group), David Willesdorf (Grenda Foundation), Stephen Iles State Schools Relief.



ANTI POVERTY WEEK LECTURE

The Annual Anti Poverty Week Lecture was held 15th October 2015 at Monash University Caulfield, with distinguished journalistic Maxine McKew presenting as the key note speaker.

Photo: Victorian Teachers Mutual Bank presenting the \$35,000 cheque at the lecture.



Financial Performance

This financial report is an extract from the audited financial statements of State Schools' Relief.

The financial year 2015-16 was very busy for State Schools' Relief. Growth in government funding has allowed State Schools' Relief to dress almost 40,000 children during the year. This represents significant growth on recent years. Lower cost Student's Choice clothing has allowed SSR to constrain cost growth and dress more children with a relatively fixed income.

FINANCIAL HIGHLIGHTS:

- Operating profit amounted to \$988,441, a significant increase compared with the previous financial year.
- Cost of assistance grew to \$3,360,739 up from \$641,148 the previous year
- Cash at bank \$1.25m, up compared to previous financial year
- Total assets more than doubled compared with previous financial year to \$2.95m
- Total equity \$2.07m, almost doubling previous financial year result

The Financial Report has been audited by KPMG who have advised the report is in accordance with the Australian Charities and Not-for-profits Commission Act 2012. If you would like to request a copy of the complete audited 2016 financial statement please call 03 8769 8400 or email contact@ssr.net.au.

STATEMENT OF FINANCIAL POSITION

	2016	2015
Current Assets		
Cash at Bank	\$1,254,859	\$1,032,619
Trade and other receivables	\$1,186,640	\$5,993
Inventories	\$423,456	\$104,628
Other Assets	\$1,000	\$11,664
Total Current Assets	\$2,865,955	\$1,154,904
Non-current Assets		
Financial Assets	\$15	\$15
Plant and Equipment	\$71,637	\$43,523
Intangible Assets	\$16,896	\$24,030
Total non-current Assets	\$88,548	\$67,568
Total Assets	\$2,954,503	\$1,222,472
Current Liabilities		
Trade and other payables	\$682,952	\$101,118
Income in advance	\$198,120	\$36,364
Total current liabilities	\$881,072	\$137,482
Total Liabilities	\$881,072	\$137,482
Net assets		
Retained earnings	\$2,073,431	\$1,084,990
Equity	\$2,073,431	\$1,084,994

TOTAL ASSETS **2.95M**
+142% compared with the last financial year

STATEMENT OF PROFIT & LOSS

	2016	2015 (restated)
Revenue from continuing operations		
Corporate Sponsorship	\$38,182	\$36,363
Fundraising - Events	\$118,582	\$99,573
Fundraising - Contributions	\$118,000	\$125,000
Fundraising - Gifts	\$283,047	\$395,837
Grants	\$4,094,345	\$95,000
In Kind Revenue	\$751,783	\$583,442
Other Income	\$24,223	\$86
Total Revenue	\$5,428,162	\$1,335,301
Less cost of Goods		
Clothing and Footwear	\$315,684	\$164,955
Orders	\$2,996,473	\$458,812
Freight	\$48,582	\$17,381
Total Cost of Goods	\$3,360,739	\$641,148
Less Expenses		
Administration	\$269,218	\$51,829
Fundraising	\$42,522	\$33,885
Philanthropic	\$27,167	\$30,500
In Kind Employee and Rental Costs	\$751,783	\$583,442
Travel	\$-	\$156
Occupancy	\$14,475	\$3,460
Total Expenses	\$1,105,165	\$703,272
Surplus/(deficit) before tax	\$988,441	\$15,455
Income tax Expense	\$-	\$-
Other Comprehensive Income	\$-	\$-
Total Comprehensive Income	\$988,441	\$15,455

STATEMENT OF CASH FLOWS

	2016	2015
Cash flows from operating activities		
Receipts from operations	\$4,104,078	\$782,230
Payments to suppliers	-\$3,869,577	-\$761,152
Interest recieved	\$26,183	\$24,574
Net cash provided by operating activities	\$260,684	\$45,652
Cash flows from investing activities		
Payment for property, plant and equipment	-\$35,594	\$-
Payment for intangible assets	-\$2,850	-\$2,850
Net cash used in investing activities	-\$38,444	-\$2,850
Net increase/(decrease) in cash held	\$222,240	\$42,802
Cash and cash equivalents at beginning of year	\$1,032,619	\$989,817
Cash and cash equivalents at end of year	\$1,254,859	\$1,032,619

Corporate Support & Staff Thanks

FUNDRAISING AND PARTNERSHIPS

Individuals, Partner organisations and Schools support Young Victorians in need, with the funding of footwear, clothing and educational resources for children. Our supporters understand the necessity of such investment to sustain change and become involved in myriad of ways such as providing donations, participating in fundraising events, or by connecting with us at many levels through integrated partnerships.

With the support of our generous donors, State Schools' Relief continues to work towards ensuring the wellbeing of Victorian students by removing barriers to their participation in school and supporting their success in education.

Thank you to our corporate sponsors, supporters and donors.

Principal funder



Corporate sponsor



Corporate donors



Pro bono and low bono supporters



Philanthropic supporters

The Riddiford Trust
William Angliss Charitable Fund
Collier Custodian Corporation
Gandel Philanthropy
Commonwealth Bank Australia Staff Fund
QBE Foundation
Grenda Foundation



Payroll giving

DET
Cardinia Shire Council
State Schools' Relief Staff and Board



The State Schools' Relief Team

From left: Simone Hackett (Business Analyst), Pam Williams (Primary, P-12 and Specialist School Coordinator), Karen (Volunteer), Brian Macharia (Finance Officer), Emily Occhietti (Administration Officer), Sharon Sartori (School Program Advisor), Tayah Marshall (Administration Officer), Filomena Garrubba (School Program Advisor), Jane Towers (Volunteer), Vicki Hartley (Accounts), Surge Collett (Warehouse Supervisor), Hanny Safeen (Accounts), Stephen Iles (CEO), Val Marshall (Operations).



How You Can Help

The important work of State Schools' Relief requires your support.
All donations over \$2 are tax deductible.

INDIVIDUALS:

Online by credit card at:
www.ssr.net.au

Mail cheques to:
PO Box 4528 Dandenong South Victoria 3174

Direct deposit:
BSB 063 553 Account 1011 2203

Bequests:
Please contact State Schools' Relief
for an information pack.

SCHOOLS

School based fundraising is the backbone
of State Schools' Relief capacity.

Back to School	Term 1
Winter Warmer	Terms 2 and 3
Anti Poverty Week	Term 4

State Schools' Relief can customise free
advertising and promotional material
to support your initiative.

STAFF

Join our increasing number of supporters
through salary sacrifice payroll giving.

VOLUNTEERING

State Schools' Relief relies on volunteers across
the state to support our important work in schools
and in our head office.

If you would like to join our team of enthusiastic
volunteers, please contact State Schools' Relief for
more information.

State Schools' Relief Inc

ABN 77 455 214 193

Fundraiser Registration No. 9740.15

Registered Office:

1/8 Johnston Court, Dandenong South VIC 3175

Mailing Address:

PO BOX 4528 Dandenong South VIC 3164

P 03 8769 8400

E contact@ssr.net.au